

**Distinction** - It is no accident that such a high volume of A+ candidates every day allow recruiting consultants at Across Borders to present their resume and individual value story to the hiring managers of our clients.

**Prestige** - Across Borders Recruiting places our candidates only at respected industry-leading companies. Because we only succeed if you succeed, we have every motivation to get you into the right position.

**Determination** - Across Borders recruiters are charged with not only getting our candidates an interview, but getting them hired! We are never pushy and always here to help you.

**Urgency** - The sooner you are in contact with one of our recruiters, the faster we can get you in touch with an opportunity you have been waiting for. We get that the time is now to change your life.

We never charge any fees to the candidate for our services.

## Why engage Across Borders Recruiting ?

We offer low contingency-based placement costs paid only upon successful hire. Given the dynamic nature of modern business, recruiting needs commonly change in both volume and type. It is important to establish a versatile recruiting partnership that will continually respond to your needs.

A relationship with Across Borders Recruiting offers:



**Superior recruiting expertise.** Each Across Borders recruiter assigned to you has work experience that helps them understand the needs of your specific industry, consequently, our recruiting knowledge comes from first-hand experience. We have faced and understand the same challenges as our candidates and clients.

**Secure top talent.** The best applicants rarely post a resume or respond to a job advertisement. The foundation of Across Borders Recruiting is the high-quality candidates that we proactively identify and recruit. For that reason we are constantly networking with new, talented candidates and solidifying our relationships with those in our database.

**Efficiently optimize staffing.** There are a multitude of reasons for hiring an executive or sales professional and many of them are impossible to predict a year or quarter ahead. It is significantly advantageous for an organization to engage with a firm that, on any given day, can scale to exactly meet your demand. Across Borders Recruiting is built to perform for you in this way.

**Significantly lower attrition.** A wider variety of properly assessed candidates leads to better hiring decisions. Accurate recruiting by Across Borders allows you to build a team of loyal employees who are a cultural fit for your organization, retaining your talent with decreased training costs.

## Outside & Inside Sales

**Across Borders Recruiting Outside & Inside Sales** search department was founded around the ideals that make hardcore sales professionals highly successful, conducting business with honesty and persistence and outworking and outthinking the competition. We provide sales professionals from entry level to national VP's in industries including:

- ⦿ Capital Equipment
- ⦿ Dental, Medical and Pharmaceutical
- ⦿ Enterprise Software and IT
- ⦿ Insurance
- ⦿ Logistics
- ⦿ Media and Advertising
- ⦿ Optical Imaging Solutions
- ⦿ Payroll Services

## Accounting & Executive Level Management

**Across Borders Recruiting Accounting & Executive** search department serves small business through Fortune 500 with staff having well over a century of accrued experience in placing executives in a broad range of roles including:

- ⦿ Controller and Director of Finance
- ⦿ Accountants and Auditors
- ⦿ Financial Analysts
- ⦿ Business Process Improvement Managers
- ⦿ Directors of Sales and Marketing
- ⦿ Regional and Territory Sales Managers
- ⦿ Project and Operations Managers

## Technology & Engineering

**Across Borders Recruiting Accounting & Executive** search department places professionals in a variety of technology disciplines including IT systems, networking, software and other general engineering roles such as:

- ⦿ Software Engineers and Programmers
- ⦿ System Architects and Developers
- ⦿ Business Intelligence and Data Warehousing
- ⦿ Enterprise Application Integration
- ⦿ Network Administrators
- ⦿ Help Desk and Support Staff
- ⦿ Professional Engineers (Civil, Electrical, Mechanical, Industrial)

